



**We UNDERSTAND your world,
We help you GROW!**





Director's Message:

We are a staffing company dedicated to empowering people. Drawing from over a decade of expertise, our business helps companies and individuals navigate change and seize opportunities.

We relentlessly pursue opportunities for others because when we all work together, anything is possible. Whether you need to find top talent, your next great job opportunity or a consulting solution for managing your business and resourcing challenges, we can be the stop where your entire search ends!

It's not about ideas, it's about making ideas happen!

ABOUT US

At Success Partner, we understand our clients & candidates. In order to provide the most streamlined and specialized recruiting solutions, we have developed our expertise in multiple industry practices. We are connected with more than 100K corporate professionals and have made 10K successful placements with over 50 recruitment consultants working with us.

Success Partner Consultants operate in the knowledge domain with a team of experienced and qualified professionals.

We help our clients develop their long-term staffing strategies and secure the employees best qualified to meet the unique challenges they face.

We build long-lasting relationships with talents offering them continuity through successive placements, training and career development. We don't just provide jobs, we build careers. With our in-depth industry experience, extensive resources and effective HR solutions, we connect clients with the people they need, and people with their dream job. Success Partner Consultants understands that the right individual can make all the difference in the success of your business. Finding the right resource with the right skill set is not only crucial for your company but can also be taxing on your internal resources & that's where Success Partner Consultants can help to mediate. We have speciality divisions that are focused on finding staff to meet the unique needs of your company.



Reach

Placements in over 5 countries and Pan India presence.



People

Leadership team of over 200+ years of experience and close to 100 recruiters with various domain experience.



Technology

In-house recruitment management software & app tracking system for efficient recruitment management process.



Hiring Strategy

Dedicated account manager for each client.



Domain Expertise

Corporate experience background and deep Industry knowledge of the research team.

MOTTO



INTEGRITY



RELIABILITY



CONSISTENCY

VISION

To build a movement of leaders and holistic individuals by providing effective staffing solutions with constant innovations and to be the leader of global trends in the sector.

MISSION

To be one of the top leading consultants and create a change in the international market with our expertise and to be a constant support for our esteemed clients right from start-ups, Unicorn Companies & Fortune 500 Companies.

AGILE PROCESS

As a Company, we cater to various needs of client organization, ranging from providing ideas for the existing business activities, creating a structure for the organization to enhance their profits and to build on strategies for future growth as well as build on the company's working culture. We also focus on defining and understanding the job profiles and the skill set required for the particular job profile so that there is no discrepancy in the hiring process. As a team, we scrutinize each profile through rigorous checklists and standardized criteria which make our company the reliable one.

We believe in a rigorous process to select the best and the most deserved candidate. The initial screening of the candidate is conducted based on the skills, competencies and prior experience of the candidate. As a company, we just don't focus on the years of experience rather the value the candidate has added to the company. We look into the functional and behavioral competencies of the candidate to fit the ethos of the company. As a company, we also look into the needs of the candidate during screening which consists of alignment of the candidate to the role given, salary expectations and the joining time. To maintain the reliability and validity of the recruitment process, we strongly look into the preliminary reference check of the shortlisted candidates.

Success Partner prepares a checklist for the candidates to be screened based on their roles, work expertise, prior experience, achievements and compensations. The checklist is provided to the candidates and then small group meetings are held with the shortlisted candidates who have shown interest in the assignment given. Detailed reference check is conducted before the final offer is extended to the candidates. Post joining, follow up is a mandatory step to enhance the smooth transition of the candidate from one company to the other and will also increase the authenticity of the selection. Success Partner strongly believes in multi-cultural identities to be a part of the companies and as a company, we look into international recruitments and not just limit the recruitment drive to candidates from India.

Success Partner Honchos Methodology

CLOSURE

- Offer Negotiation
- Reference Check
- Documentation Support
- Pre & Post Joining follow up

IMPLEMENTATION

- Skill Mapping & Headhunting
- Identification of Candidates
- Candidate Assessments
- Candidate Presentation

GROUND WORK

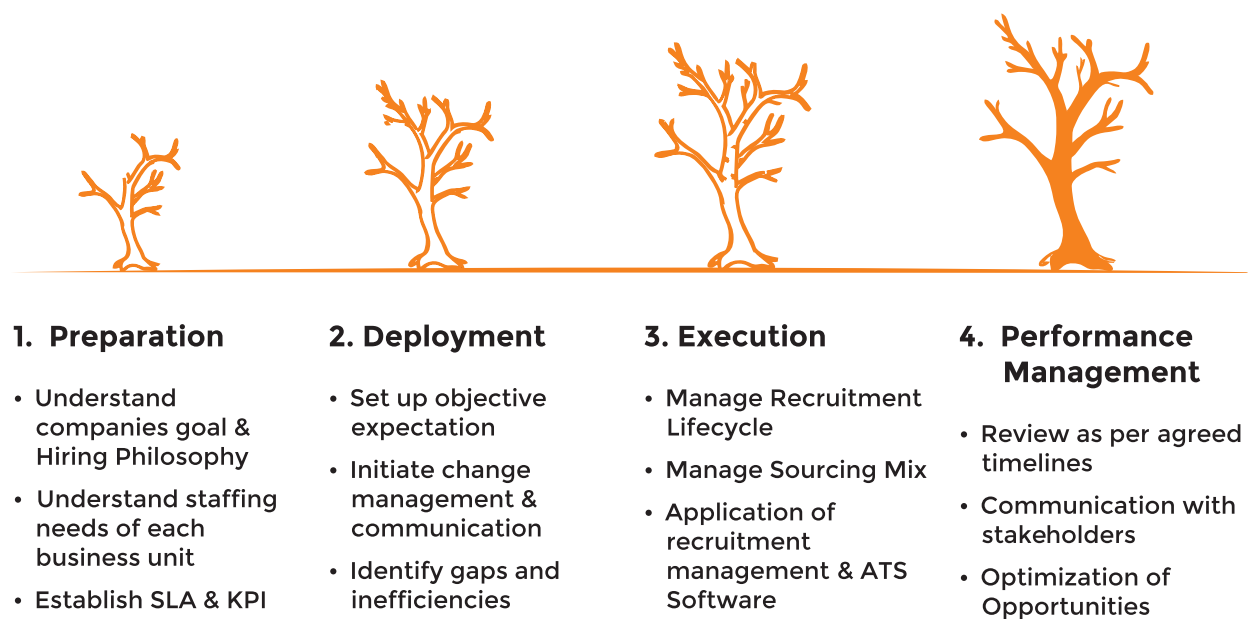
- Organisation Needs
- Developing Job Description
- Market Research



Recruitment Process Flow



Success Partner Workforce Solutions Methodology



Why Success Partner?

Our team is composed of professionals from diversified industry consulting backgrounds, with a deep understanding of the industry and its needs. We partner with senior industry professionals from different domains and technological backgrounds with strong networks to identify proven talents. We work closely with hiring managers across the globe to get a good understanding of engagements, projects and specific skill sets required for the role and their needs.

We excel in :

- TAT oriented services with dedicated account managers and functional experts.
- Global networking with senior professionals for key talent search.
- End to end recruitment solutions with a focus on learning and development.
- Consultation with innovative and effective practices, creating valued experience for the clients.
- Providing exclusive database to enhance the hiring experience.
- Lateral hiring plays a key role in the recruitment process.



EXECUTIVE SEARCH

Success Partner blends our experience, database, knowledge, people, culture, and market trends to make the most arduous search to find the best fit for the organization. We as a boutique search firm is also engaged in understanding the corporate culture and market trends as per the growing vision culture of the companies. unique needs of your company.

Understanding Business Objective

We provide Solutions, not just resumes by understanding your business; one has a clearer vision and the need for the new hiring. We break down broader objectives into candidates' job profiles. It helps the clients to find the key competencies required.

Confidentiality & Brand Improvement

Our professional experts maintain high standards of confidentiality. The focus is always on how to improve client's position in the employer's market and also their market image by sharing the market intelligence with our clients on regular intervals.

Optimize Fitment

We combine deep industry and functional knowledge with a proven executive search and assessment process to help you find leaders who best fit your organization's unique needs and will have a lasting impact. For the most senior leadership roles, including the CEO, CFO or other "CXO" positions, we offer a comprehensive finalist assessment, providing a complete picture of candidates' relevant business and functional expertise, marketplace and industry knowledge, leadership abilities, character and motivation, cultural fit and capacity to grow and change with the job.

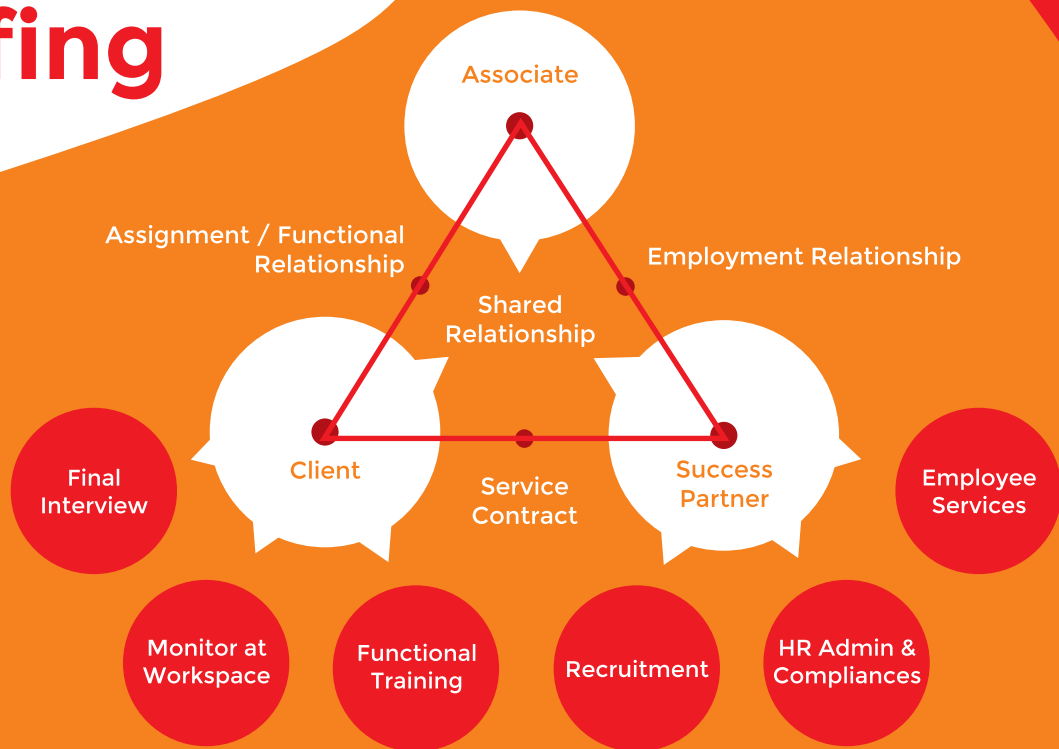
Improved Quality of hire

Sourcing methodology and usage of rigorous selection techniques and assessment helps to improve the hiring quality. Detailed validation of the candidates helps to understand their competency and reason for change.

Utilising the Referrals

30% of positions are closed by referrals. Being referred also saves them time in evaluating different recruiters to work with. A referral will become attuned to your candidate relationship management process in less time than a candidate from cold outreach. Planting referral seeds is the key to getting referrals and to make their acquisition a daily process in your office.

Contract Staffing



We know your world,
We will help you grow

Compliance records that we maintain

- Form XVI - Muster Roll
- Form T - Combined Mater Register Wages
- Form XVII - Register of wages
- Form XIX - Wages Slip
- EPF Documents & ESIC Documents
- Professional Tax File
- Statutory Bonus Register
- Time Sheet, Attendance Register, Appraisal reports



Industry Practices

Fintech



FMCG & FMCD



Retail



IT Captive



Insurance



IT Products



Healthcare



Media



Banking



Engineering



Manufacturing



E Commerce



SUCCESS PARTNER FAMILY



Testimonials

“Recruitment solutions are not only for job seekers, but also for job hunters.”

CANDIDATE

I would also like to express my heartfelt gratitude to them for ensuring a very smooth interview process. Right from my first round of interview to the latest one they made sure that the whole process was streamlined and I was kept in the loop for each and every aspect of the process.

They gave me confidence and reassured me that this role was meant for me. Thank you.

National OPS Mgr - Fintech Co

I had a wonderful experience with Team Success Partner which helped me in getting me the desired role and company. Special thanks to the team who actually convinced me for joining by explaining the entire process and industry scenario. Thanks to the team for being quite professional and friendly at the same time.

ASM - Top AMC

Had a great experience with Success Partner Consultant. The team was very proactive during entire selection process right from interview schedules till offer letter.

Cluster Head - BFSI

I am happy with the service provided to me by 'Success Partner'; they have always been responsive to my queries. They have been pretty fast in action and could close the position within a couple of days.

AVP Enterprise Architect - Top IT Product Company

The process was very smooth & the whole team really helped me answering all my queries from time to time. Thank you Success Partner for handing me the new offer.

Program Manager - Retail Co.

I'm really happy with your follow-up and determination to get me the right information always. I know the turnover time from the company was more, but with the right push by the team, I was able to get the communication from the company. Their helpful attitude makes it easy and clear that you can continue to take on new challenges and grow with the company. Thank you for your extra efforts.

Zonal Head - E Commerce

I would sincerely like to thank the Team at 'Success Partner' for guiding me through the process. Starting from finding the right role till I got onboarded with the organisation. I found their approach very pragmatic yet people centric where they have ensured that right information, guidance and advice is always just a call or message away from me. I appreciate their effort for me and from first hand experience, strongly recommend them for any Consulting or Staffing requirements. Likewise for the candidates a right team of experts can make a huge difference in ensuring you find the best opportunity which is right for your skill set

SR. CHIEF MGR - BFSI

Being an HR professional, I have dealt with the consulting firms. Dealing with Success Partner in personal capacity was so delightful an experience, I am glad I could explain my challenges and needs clearly, and they went above and beyond to help and arrive at a Win-Win situation. I am thankful to Success Partner for their incredibly diligent, swift help in supporting my needs. I wish Success Partner good luck and lot of success.

AVP HR - UNICORN

CLIENTS

“I would like to thank Success Partner Consultants and their team for their exceptional work on helping me find suitable candidates for my organization. Their communication has been excellent at all times along with fast responses. For the last few months, I have dealt with a large amount of recruitment consultants and I can honestly say none of them have put in the time this team has put in. I've found the service by Success Partners impeccable, professional and friendly; team is extremely helpful and have understood our requirements to find the right candidate for our open positions.

I would highly recommend Success Partner to all my close network!”

Head HRBP - Media

I certainly appreciate your efforts in making sure that you understand what the position entails and your consistent follow up to make sure my first few days went well. I cannot thank you enough for being so kind and supportive. I found the recruitment experience with Success Partners very professional and I highly recommended it.”

HRBP - Fintech

Success Partner understood our needs and met the most difficult deadlines. Purvi and her team had been always helpful and reachable, providing our company with top talent for our different projects. Great team, who work hard for their clients. Would always recommend.

TA Head - Bank

Working with Success Partner has proven to be one of the best decisions we have made in our professional career. The organisation was always able to provide us with timely and expedient results. Furthermore, any time an issue arose or we had a question, they were always available or quick to answer our prompts. I highly recommend Success Partner. Success Partner has worked tirelessly on our staffing needs over the past several years. I know when we receive a candidate's resume from them that they have been fully screened for our core values and matching skill sets. Success Partner has been my “go to” person for years. We know we can depend on the organisation's skills to follow through and don't have to worry about incomplete deliverables.” We are very impressed with their professionalism and communication skills.

Head HRBP - FMCG MNC

“Experienced a smooth head hunt always. Meeting recruitment deadlines was never a big challenge since Success Partner was there. The dedicated team had always extended its helping hand to fulfil our manpower requirement. Strong database, expert team and never ending enthusiasm are the key characters of the success story of Success Partner.”

VP HR - IT

We change lives
everyday, one job
at a time...





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